

## C & S Wholesale Grocers, Inc. Multiple Locations, New England

C&S Wholesale Grocers is the second largest grocery wholesaler in the United States. For over 85 years, C&S has provided first-class warehousing & distribution services to its customers. In 2006, Forbes Magazine ranked C&S the 7th largest privately held company in the nation. From over 60 warehouse facilities throughout the United States, C&S serves some of the largest supermarket chains in the nation.

With warehouse space surpassing 18 million SF, C&S needed equipment that could handle steady use and harsh conditions 24/7. They chose Raymond trucks because of their performance, technology and flexibility. Raymond worked with C&S to develop trucks for their business that were rugged and could perform at very high heights.

Some of the advantages in using the Raymond equipment were the multi-function capability, the diagnostics (*intellidrive*) and easy maintenance. These features saved C&S a great deal of time. Operators were able to move increasing amounts of pallets in less time and with more efficiency.

### **Project Key Features:**

- Ergonomics of Raymond Orderpicker trucks improved productivity.
- Raymond *Intellispeed* Option Increased Efficiency
- C&S has Purchased Over 140 Raymond Double Deep Reach as well as Single and Double Pallet Trucks over the Past 10 Years



**Size:** 2.4M SF Grocery  
550,000 SF Frozen  
500,000 SF Perishables

**SKU's:** 30,000 Grocery  
5,500 Frozen  
8,000 Perishables

**Pallet Positions:**  
151,000 Grocery  
65,000 Frozen  
84,000 Perishables

**Rack Height:** 388" Tallest Point

**Industry:** Grocery

*"We tend to migrate to the people who make our jobs easier. I am confident in our relationship with Abel Womack and trust that at any time, I can pick up the phone and talk with any number of people who can help me get what I need."*

*Abel Womack has been responsive to our needs and helpful in answering our questions. Their employees are very educated and skilled."*

Sonny Rousell, Director, Maintenance and Facilities  
C&S Wholesale Grocers

discover the *difference.*