

## Why Choose a CFPM Program?

- Fleet Management services
- “Worry-free” equipment operation
- Increased equipment life
- Lower repair costs
- One monthly invoice
- Labor rates locked in
- Increase and protect residual value of equipment
- Convenient and accurate budgeting
- Goal to “Fix before Fail”

## Superior Service

In today's business environment there is a consistent need for superior service.

Abel Womack strongly believes in the quality of our product and service repairs. As a quality assurance procedure, we periodically audit our own repairs. A Technical Specialist will go to a client's facility and inspect the recently repaired equipment, ensuring that *we continue to exceed your expectations!*

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## Abel Womack's Comprehensive Fixed Price Maintenance Program



**ABEL WOMACK**

discover the *difference.*

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**The CFPM program is designed so that the customer and dealer are partners with the same vested interest.** The program is geared for the customer who does not want to manage the maintenance of their material handling equipment.

The program provides the customer with the necessary services to keep their equipment running without managing technicians, sourcing parts for scheduled maintenance, as well as stocking inventory to have a part on hand when equipment needs repair. The program allows the customer to focus on running their core business.

## What does a CFPM Program include?

**Comprehensive Fixed Price Maintenance** says it all.

The program is **comprehensive**: it includes all scheduled maintenance and all repairs (both parts and labor) that are equipment related.

**Fixed Price**: the monthly maintenance cost is fixed, which permits the customer to conveniently and accurately project and budget the total amount for equipment maintenance.



**Maintenance**: assures that service will be performed correctly, systematically, and on a timely basis. Certified trained technicians perform all work on equipment. Full support of Technical Specialists / Trainers and factory engineers ensure a quality repair. The program ensures that all replacement parts, fluids and lubricants meet OEM quality specifications to prolong equipment life.



## CFPM Increases Residual Value

If you plan on leasing the equipment, CFPM increases the residual value of the equipment. Your monthly payments will be reduced with the increased residual value. CFPM can be invoiced with the lease to lessen the burden on the customer's entire organization.

## Fleet Specialists

As industry experts, Abel Womack Fleet Specialists are tasked with the management of the equipment. They are responsible for:

- **Reviewing all repairs performed on CFPM equipment ensuring that the maintenance is being performed as agreed to.**
- **Reporting on the equipment and determining if there are any issues that should be raised with Technical Specialists to ensure maximum uptime.**
- **Advising the customer if the fleet usage needs to be balanced, i.e. are some trucks being used more than others?**

The repairs are classified in a way that allows the Fleet Specialist insight into the equipment making repair decisions proactively. *The goal is to work closely with Field Technicians to fix the problem before a failure occurs.*

***"The Abel Womack support team is the best. They respond in no time and their technicians service our equipment quickly and efficiently."***

Rick Thorn, Distribution Engineering Manager  
New Balance Athletic Shoe, Inc.