

Clean Powered Energy Efficient

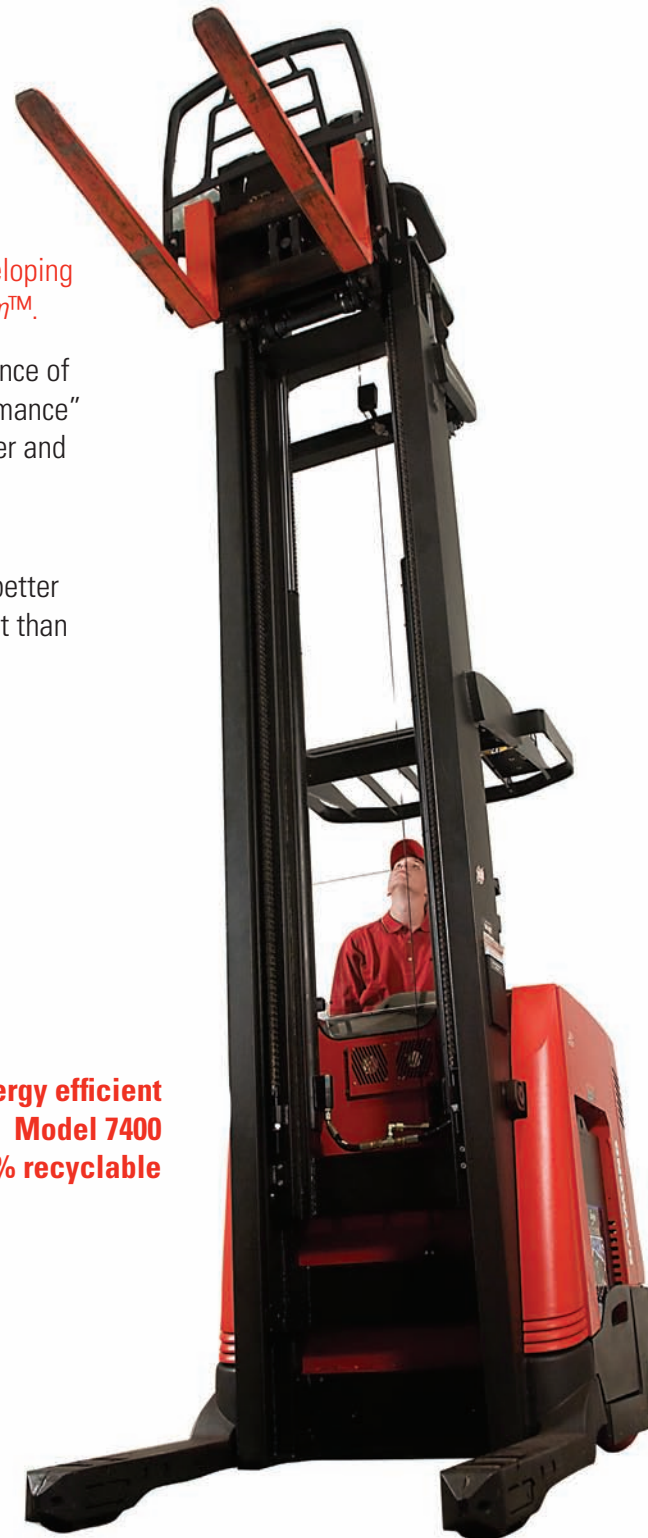
Raymond's AC trucks are **clean powered and energy efficient** with brushless motors ensuring less maintenance fees, less down-time and less hazardous waste.

Raymond was the first fork lift corporation in North America to change from DC to AC powered trucks, developing Raymond's exclusive clean, energy efficient *ACR System™*.

In an energy efficiency trial, we compared the performance of a competitor's truck versus a *Raymond* "lowered performance" truck. The *Raymond* truck came out on top at 5.6% faster and 18.6 % more energy efficient!

The *Raymond* truck was then boosted to maximum performance and performed the same tasks with even better results—19.5% faster and 16.5 % more energy efficient than a leading competitor!

**Energy efficient
Model 7400
is 98% recyclable**



Relentlessly Pursuing Perfection

It takes more than innovative engineering to satisfy your goals for increased productivity, efficiency and operational cost reductions.

It takes a single-minded focus on understanding your specific needs, and the ability to provide and seamlessly implement the right solutions – every time.

When you require fleet, technology and sustainability strategies to enable you to compete and win in today's global marketplace, Raymond and its world-renowned network of authorized service and support centers is there for you. And that's how we go *Above. And beyond.*

RAYMOND
Above. And beyond.®

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Due to continuous product improvement, specifications are subject to change without notice. Some systems and features shown are optional at extra cost. *Above. And beyond., ACR System, Raymond, and Swing-Reach* are U.S. trademarks of The Raymond Corporation.

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SUSTAINABILITY

OUR PEOPLE
OUR COMPANY
OUR WORLD



RAYMOND
Above. And beyond.®

EcoSolutions

Reduce, Reuse and Recycle are the words we live by! Raymond's manufacturing facility recycles more than 4,000 tons of resources every year! Here are just a few!

- Raymond only manufactures electric trucks, which assist in reducing volatile carbon footprint
- Reducing waste by reusing hydraulic fluid in our testing center, recycling our scrap metal and using recycled metals in our trucks
- Committed to maintaining the lowest carbon footprint in all aspects of the organization
- Changing our facility lighting to reduce energy consumption by 60% and recycling more than 150 tons of paper and cardboard every year

Green Energy Savings



Dollars and Sense – An AC energy efficient Raymond truck can outperform even the best competitor's truck! Studies show Raymond has the least frequent battery charges and the best in overall savings!

Energy Recycling – Lowering Regen, found in Raymond's AC *Swing-Reach* lift truck, recycles energy, extending battery life with a longer work cycle—when a load is lowered, energy is created and fed back into the battery!

Cost of Ownership – Eco-friendly features, such as the AC motor, can lead to savings in battery and maintenance costs, adding value to your lift truck, ready to take you through the long haul!



Innovation With Clean Energy Resources

Embracing the challenge.

In January 2007, The Raymond Corporation was awarded a contract by NYSERDA and the New York Power Authority to study "Hydrogen Fuel Cells and Fork Lift Feasibility." Raymond's Living Lab was then created and the journey to clean energy efficiency began.

Today, the research continues as we study hydrogen fuel cell-powered Raymond lift trucks in real applications—where we've seen proven results such as higher productivity, quick recharge, and constant voltage. Plus it's especially clean for the environment since its only by-products are heat and water!

Raymond established the first indoor hydrogen fueling station in New York State.

EcoFUTURE

Raymond continues to research powerful initiatives to positively impact our facilities and manufacturing operations.

Windmill and solar power for generating electricity

Utilizing more recycled materials in new designs

Raymond's future is now

EcoPhilosophies



What can we do to make your life easier?

That's what we continuously ask our employees and they come back with some amazing ideas. Through a program we gather employee suggestions and problem resolutions and incorporate them into the workplace.

Since the implementation of the program in 2006, there have been more than 8,000 submissions and counting!

Just one of the suggestions submitted currently saves the company up to 692,000 lbs. of scrap metal per year. That's a huge reduction—and that's just one of the suggestions.

All Raymond facilities are certified ISO 14001.

That means we operate under environmental-friendly standards! We also demand all Raymond vendors to be certified ISO 14001 or have an Environmental Management Standards (EMS) plan in place.

Raymond has installed a new Powder Paint System that outputs no volatile organic compounds.

