

C&S Wholesale Grocers is the second largest grocery wholesaler in the United States serving some of the nation's largest supermarket chains. For over 85 years, C&S has provided first-class warehousing & distribution services to its customers. In 2007, Forbes Magazine ranked C&S the 7th largest privately held company in the nation.

With warehouse space of almost 4 million SF, C&S needed equipment that could handle steady use and harsh conditions 24/7. They chose Raymond trucks because of their performance, technology and flexibility. Raymond worked with C&S to develop trucks for their business that were rugged and could perform at very high heights.

Some of the advantages in using the Raymond equipment were the multi-function capability, AC technology and low maintenance. These features benefited C&S because operators were able to move increasing amounts of pallets in less time with more efficiency.

Abel Womack currently serves as a single source lift truck parts supplier for C&S, using the Raymond Dealer Network to supply replacement lift truck parts and other equipment to the majority of their 84 warehouse locations throughout 12 states.



Project Key Features:

- Ergonomics and smooth speed control of Raymond trucks improved productivity.
- C&S has used hundreds of Raymond double deep reach as well as single and double pallet trucks.
- Raymond trucks provide superior energy efficiency.

Size: 2.4M SF Grocery
550,000 SF Frozen
500,000 SF Perishables

SKU's: 30,000 Grocery
5,500 Frozen
8,000 Perishables

Pallet Positions:
151,000 Grocery
65,000 Frozen
84,000 Perishables

Rack Height: 388" Tallest Point

Industry: Grocery

"We tend to migrate to the people who make our jobs easier. I am confident in our relationship with Abel Womack and trust that at any time, I can pick up the phone and talk with any number of people who can help me get what I need."

Abel Womack has been responsive to our needs and helpful in answering our questions. Their employees are very educated and skilled."

Sonny Rousell, Director, Maintenance and Facilities
C&S Wholesale Grocers