

RAYMOND

BUSINESS SOLUTIONS



MAXIMIZE YOUR **CASH FLOW**

LEASING, RENTAL, PRE-OWNED

Raymond's **Top Ten Reasons** to Lease

① *Purchasing Power*

Leasing allows you to use a higher-end piece of equipment than you could purchase outright.

② *Balance Sheet Management*

You can better manage your balance sheet by conserving operating capital and freeing-up working capital and bank credit lines.

③ *100% Financing*

Typically, there is no down payment.

④ *Asset Management*

A lease provides the use of equipment for a specific period of time at fixed payments. It assumes and manages the risks of equipment ownership.

⑤ *Service Additions*

You can tailor the lease to better fit your needs! This also includes maintenance expenses.

⑥ *Tax Treatment*

Leasing can let you deduct 100% of the lease payment as a business expense.

⑦ *The Latest Technology*

Leasing allows you to use the most up-to-date materials handling equipment.

⑧ *Material Handling Assistance*

Lease from a specialist in materials handling equipment – leasing and financing – we understand the market.

⑨ *Customized Flexibility*

There are many types of leasing products available, allowing the lessee to customize a program to address their needs and requirements (e.g., cash flow, budget, transaction structure).

⑩ *Proven Equipment-Financing Option*

In fact, about half of all materials handling equipment acquisitions are lease-financed.

*We're Your **Leasing Solution***



Flexible Solutions To Manage Your Cash Flow

Raymond Leasing allows you to acquire equipment with no money down and without many of the risks that go along with ownership.

Raymond is here to help you find the best lease option to suit your needs.

Accelerated Payments

Start as low as \$100 per month, then increase payment each month

Skip Payments

Invoice 3 months, zero payment next 3 months, invoice 3 months

Deferred Payments

Free use of the equipment prior to starting the payment stream

Seasonal Payments

Cash flow consideration ex. Christmas shops, produce companies, Halloween costume shops

Standard Monthly Payments

Same payment each month throughout the term of the lease



For more leasing information, please contact
Lori Fassett (607) 656-2282 or Joan Taylor (607) 656-2277.

We're Your Solution

Top performing **pre-owned** efficient electric lift trucks

When you need a top performing pre-owned electric lift truck, look to Raymond, the North American leader in quality, energy efficient lift trucks.

Raymond® pre-owned lift trucks are inspected and certified by a 20 point quality assurance process to make them *Raymond Ready* to meet your needs. These pre-owned lift trucks are also backed by your local Raymond Service Center to ensure their performance.

Raymond Ready pre-owned trucks are warranted against defects in material and workmanship on major and minor components, as well as wearable components, for up to 30 days after delivery.

Choose from a wide selection of models and options to suit your specific needs.

For more information and details on available models, please visit: www.raymondused.com

*We're Your **Pre-Owned** Solution*



Rent or Lease?

Raymond Rental is an affordable option for the short-term and is an excellent choice for special or urgent projects. Rentals provide flexibility for a company's ever-evolving needs.

Raymond Leasing is better for the long-term and is an excellent alternative to actually purchasing equipment. Leasing is best for acquiring materials handling equipment for a more committed term.



Raymond Rental Solutions

- Supplement your existing equipment for seasonal requirements, conducting physical inventory or replacing trucks scheduled for repair
- Eliminate idle equipment, the expense and worry that comes with owning surplus equipment
- Establish the value of equipment before purchasing or committing to a lease
- When you need specialized equipment
- Meet emergency equipment needs when changing to multiple shifts or waiting for new equipment delivery

*We're Your **Rental** Solution*



Relentlessly Pursuing Perfection

It takes more than innovative engineering to satisfy your goals for increased productivity, efficiency and operational cost reductions.

It takes a single-minded focus on understanding your specific needs, and the ability to provide and seamlessly implement the right solutions – every time.

When you require fleet, technology and sustainability strategies to enable you to compete and win in today's global marketplace, Raymond and its world-renowned network of authorized service and support centers is there for you. And that's how we go above and beyond.

RAYMOND

Above. And beyond.[®]

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